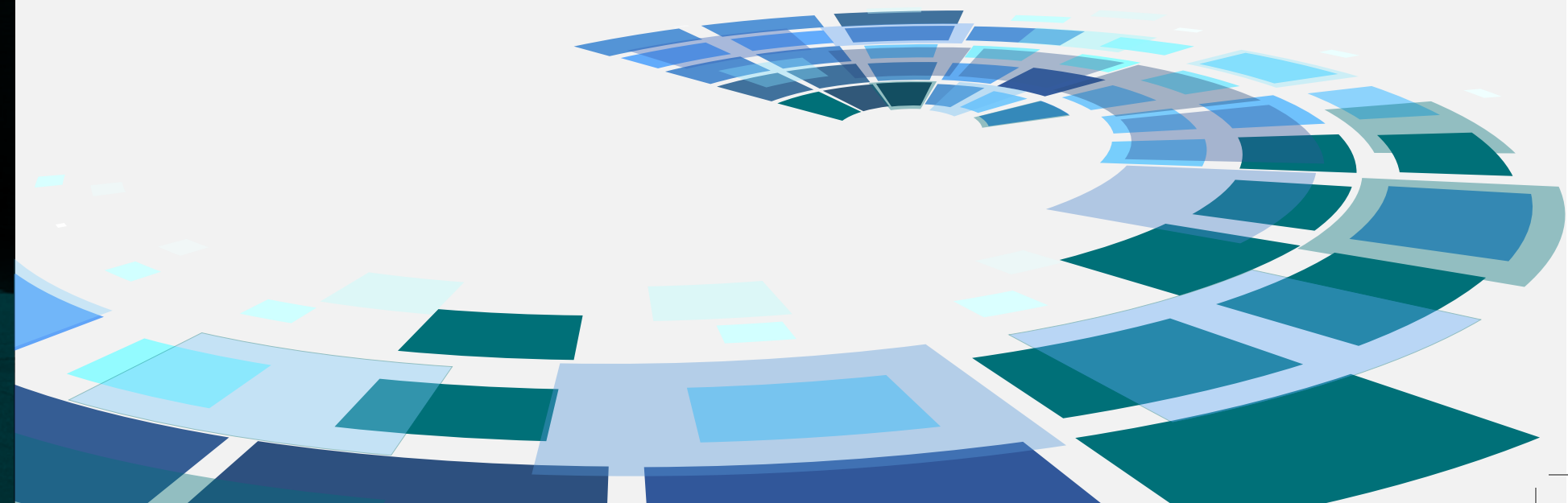
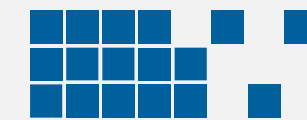


## CONTACTS

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elizeche s.a.c.







## 9 DECADES OF HISTORY EVOLVING TO THE RHYTHM OF TECHNOLOGY

Throughout the history of our company, we have furthered the introduction of technological innovation in the medical and dental fields, with a high commitment in collaborating with our commercial partners, to improve the quality of life of our patients and the achievement of their goals.

In fact, not too long after Eduardo Elizeche Benítez, the founder, began trade relations with Siemens A.G., he became the sole pioneer in the sale of the first X-ray equipment in the country, thus marking the first of many milestones to come in the history of the modernization process of the Paraguayan medicine.

Nowadays, Elizeche S.A.C. dedicates itself to the sale, installation, training as well as maintenance of imaging and dental equipment, as well as other types of equipment.

We seek to establish long term relationships with our commercial partners based on trust, transparency and integrity. Therefore, the main principles for our company are: **the quality of our products and services, the constant training of our collaborators, as well as the continuous improvement of our logistics processes and the investment in infrastructure.**

One of our biggest obligations is to improve patients' quality of life, and we do this by enabling technology to reach all the corners of the country to allow for less invasive and more secure treatments, as well as early and assertive diagnostics.

The experience we as a company have accumulated in nine decades on the market, as well as the support from the most known brands in the medical industry, allow us to offer an integral assessment to our clients in the planification and execution of projects that invest in technology, which at the same time position us as leaders in the field for the Paraguayan market.

## OUR PRODUCTS



This company has been involved for more than 170 years in providing image diagnostic solutions, as well as advanced therapy systems and after-sales services to health providers around the world. Siemens Healthineers has a wide range of systems such as PET / CT, SPECT / CT, MRI, tomography, radiology, ultrasound and angiography equipment.



Innovative solutions that optimize and integrate image diagnostics equipment. We offer their workstations for medical imaging and medical imaging storage solutions.



The world's biggest maker of innovative, effective and high-quality dental solutions. The company covers the following systems: CAD/CAM, radiology, treatment units, instrumentation and consumables.



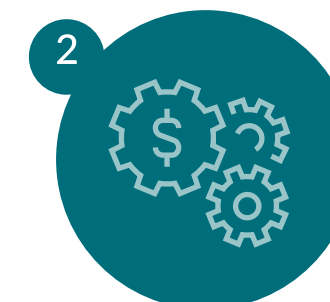
Technology applied to Physical Therapy and Rehabilitation, Nuclear Medicine and Accessories for Medical Imaging equipment.



## OUR PROJECTS



Identification of Client Needs



Elaboration of Budget Proposal



Negotiation of Conditions



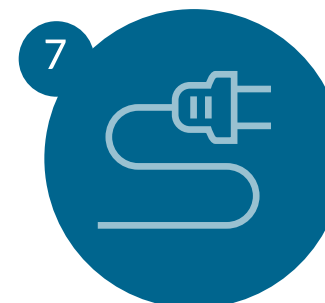
Legal Validation of Agreements



Development of Engineering Projects



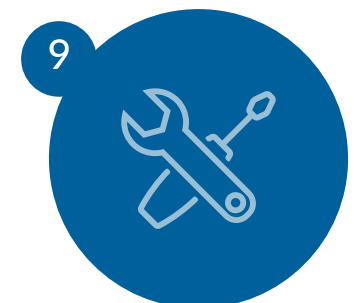
Importation of Goods



Installation and Operationalization of Equipment



Training



Technical assistance and maintenance



## OUR SERVICES

### BUSINESS AREA

Our Business Area is comprised of highly trained Product Specialists that can detect the latent and established investment needs, as well as the involved areas, for medical and dental equipment.

Once we have gathered enough information regarding our clients' expectations, we present them with a proposal with a unique combination of products, services and benefits.

### AFTER-SALE SERVICES

**DEVELOPMENT OF ENGINEERING PROJECTS:** : Working hand in hand with our business partners, we plan the execution of each project, taking into consideration important aspects such as a study of the installation area, the necessary requirements for the proper functioning of the equipment, and ensuring the harmony regarding each processes' security, costs and execution time.

**USER TRAINING:** User training is one of the most important ingredients to achieve a speedy as well as successful adoption of technology, in turn bringing a better experience for patients as well. To materialize these goals, we include in each of our proposals training plans adapted to world standards.

**TECHNICAL ASSISTANCE AND MAINTENANCE:** Even once the installation of the equipment has finished, our priority is to keep them operational. We have a staff which dedicates itself to manage the attention to our commercial partners, as well as the engineers who have received factory training for the various equipment. Our company provides many channels for communication; telephone support, remote connection, on-site work as well as different plans adapted to the response times demanded by each of our business partners.





## OUR SERVICES

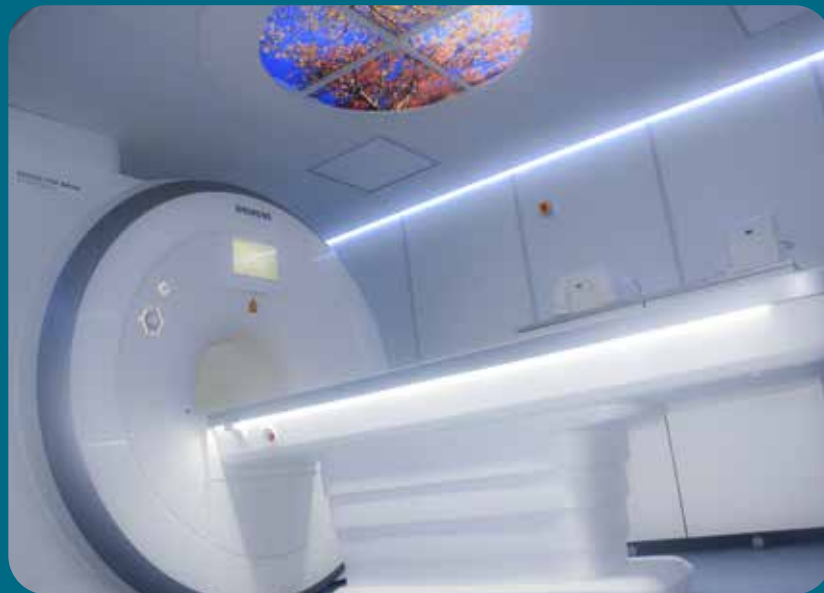
### MARKETING

By having an area dedicated to Marketing, we give an added value to our proposals, through the assignment of resources and the creation of strategies that allow our business partners to position themselves in the market and accomplish their objectives.

### LEGAL MATTERS

We thoroughly examine the terms of the legal agreements with our business partners, to ensure compliance with the existing legislation.

Also, in this area we focus on having our company operate with all the permits required by the regulatory institutions and strictly complying with the existing norms.



### ADMINISTRATION AND FINANCES AREA

Each area has the following reach:

**RESOURCE MANAGEMENT:** Our company has an area dedicated to the management of the company resources to guarantee the correct operation of the company itself. Every process is framed around international Good practice regulations established by the companies we represent, and which constantly audit our performance.

**ACCOUNTING:** Our accounting reports are elaborated based on international regulations and comply with legal provisions and existing tax regulations. We have both an external and a tax Audit.

**FINANCES:** Besides handling the financial resources of Elizeche S.A.C., we also give our business clients orientation regarding different financing sources available in the Paraguayan market for investment projects.

**HUMAN RESOURCES:** We strive to boost the growth of our collaborators through constant training. Also, we take charge of incorporating new collaborators and we administrate salaries in compliance with the existing labor law. Our company has a manual of functions, a manual of procedures, a career plan, an ethics code as well as our own internal regulations. Each of these are constantly updated and approved by the competent institutions.

**EFFICIENT LOGISTICS:** The logistics process can be a very complex one, hence, there is a need for a thorough following of the many stages prior to the arrival of the equipment and spare parts to the country. We assume responsibility for the monitoring of all these processes, guaranteeing compliance with the agreed deadlines. To ensure the availability of pieces in the least possible time, we establish Alliances with the best logistics companies in the world.



PRIMER Y ÚNICO CICLOTRÓN DEL PARAGUAY



## CORPORATE SOCIAL RESPONSIBILITY

We believe that, besides a good commercial management based on ethical principles and compliance with existing legislations, Elizeche S.A.C. has the obligation of becoming an active part in the solution

of the many challenges we have as a society. This is the reason we take a responsible stance in favor of sustained development, creating a positive impact in the lives of other people.

“Centro de Ayuda Mutua y Salud para Todos” (Mutual Help and Health for Everyone) project, located in the Bañado Sur area of the capital.

Reconditioning of the Angiography Room of the General Children’s Hospital of Acosta Nu project

Assistance to Jorge Bareiro with a pulmonary ventilator

“The importance of mammography for the early detection of breast cancer” Awareness campaign







## CUSTOMERS

Centro Médico Bautista  
Centro de Diagnóstico de Enfermedades Mamarias  
Clínica Dr. Fernando Kayatt  
Clínica Odontología 3  
Clínica Esthetic Center  
Clínica Cordia  
Clínica Délica  
Clínica Kegler  
Clínica Dra. Patricia Filippini  
Clínica Tajy  
Clínica Imagix  
Clínica Iribas  
Clínica Medent 3D Paraguay  
Clínica Praxis Odontología  
Cooperativa Sommerfeld  
Grupo San Roque

- Sanatorio San Roque
- Centro Médico La Costa
- Centro Médico La Costa del Este
- Sanatorio Santa Julia

Hospital Colonia BERGTHAL  
Instituto Radiológico Calvo  
Integramedica S.A. – MEDVITAL  
IMAP

Sanatorio Adventista Asunción  
Sanatorio Adventista Hohenau  
Sanatorio Internacional de Luque

Sanatorio Itapúa S.R.L.  
Sanatorio Semei S.A.

Sanatorio Británico  
Sanatorio Integral  
Sanatorio Santani

Servicio Odontológico Prepago Odontos

Sanatorio Santaní

Sanatorio Migone

- Clínica Villa Morra

Radiofarma S.A.

### Instituto de Previsión Social

- Hospital Central del Instituto de Previsión Social
- Servicio de Cirugía Endovascular
- Servicio de Neurología
- Servicio de Quirófanos
- Servicio de Radiología
- Servicio de Terap. Inten. Pediátrico
- Servicio de Terapia Intensiva Adultos
- Servicio de Urgencias y Traumatología
- Servicio Resonancia Magnética
- Clínica Periférica Boquerón
- Clínica Periférica Isla Poí
- Clínica Periférica Ingavi
- Hospital Regional de Ciudad del Este
- Hospital Regional de Coronel Oviedo
- Hospital Regional de Concepción
- Hospital Regional de Villarrica
- Hospital Regional de la Ciudad de Caacupé
- Hospital Regional de la Ciudad de San Pedro

### Hospital de Clínicas

### Hospital de Policía Rigoberto Caballero

### Ministerio de Salud Pública y Bienestar Social

- Hospital del Trauma Prof. Dr. Manuel Giagni
- Instituto Nacional del Cáncer
- Hospital Nacional de Itauguá
- Hospital Distrital de Lambaré
- Instituto de Medicina Tropical
- Centro Nacional del Quemado
- Hospital Distrital de San Estanislao
- Hospital Distrital de San Pedro
- Hospital General de Santa Rosa del Aguaray
- Centro de Salud La Paloma
- Centro de Salud Yaguarón
- Clínica de los Tumores
- Hospital Regional de Concepción
- Centro de Salud de Ayolas
- Hospital Regional de Villarrica
- Hospital Regional de Pedro Juan Caballero
- Hospital Materno Infantil de Santísima Trinidad
- Hospital Regional de Luque
- Dirección Regional de Canindeyú - Curuguaty
- Hospital de Mariano Roque Alonso
- Hospital Materno Infantil de Fernando de la Mora

- Hospital Regional de la Ciudad de Luque
- Hospital Regional de Encarnación
- Hospital Regional de Pedro Juan Caballero
- Hospital Regional de Ciudad de Pilar
- Hospital Regional de la Ciudad de Caazapá
- Hospital Regional de la Ciudad de Pilar
- Hospital Regional de Benjamín Aceval
- Hospital Regional de Hernandarias
- U.S. de la Ciudad de San Antonio
- U.S. de la Ciudad de Tebicuary
- U.S. de la Ciudad de Vallemí
- U.S. de la Ciudad de San Estanislao
- U.S. de la Ciudad de Horqueta
- U.S. de la Ciudad de Puerto Rosario
- U.S. de la Ciudad de Villeta

- Hospital de Caaguazú
- Hospital Regional de Cnel. Oviedo
- Hospital Regional de Caazapá
- Hospital San Jorge
- Hospital Distrital de San Ignacio Misiones
- Hospital Materno Infantil San Pablo
- Centro de Salud de Villa Elisa
- Hospital Regional de San Juan Bautista
- Hospital Distrital San Juan Nepomuceno
- Hospital Distrital Tobatí
- Hospital Regional de Ciudad del Este
- Hospital Regional de Paraguari
- Hospital Distrital de Ybycuí
- Centro de Salud de Yaguarón
- Centro de Salud de Caballero
- Centro de Salud de Nemby
- Hospital Regional de Salto del Guaira
- Hospital Regional de Pedro J. Caballero
- Hospital Gral. Pediátrico Acosta Ñu
- INERAM
- Ministerio de la Mujer - Centro Ciudad Mujer en Villa Elisa



